

PRESS RELEASE

Konecranes wins first deal with MEDLOG in Poland

In July, MEDLOG, the logistics arm of MSC Group's cargo business, confirmed an order for four Konecranes container handlers for their facility in the city of Gdynia on the north Polish coast. Two units have been handed over to the MEDLOG Gdynia depot in December and two will be delivered in January 2021.

Established in 1970, MSC is a global leader in shipping and logistics, with headquarters in Switzerland and business activities in 155 countries. Poland is one of 70 countries where the company's cargo logistics arm MEDLOG operates. The demand for container handling has been slowly but steadily increasing in the region, and MEDLOG felt it was the right time to invest in a new project and add some new equipment to expand their business in Gdynia. Liaising with MEDLOG in Gdynia was Toolmex Truck, a trusted Konecranes partner in Poland, who played a key role in the sales process.

"Konecranes has a solid long-term relationship with MSC and MEDLOG and a strong presence in their container terminals around the globe," says Tommaso Chindemi, Area Manager, Konecranes Lift Trucks and Liftace. "Now that our units are going to their Polish fleet, we have a great chance to increase our visibility and demonstrate our reliability in a territory where competition is fierce."

"We're excited to be working with Konecranes lift trucks at the MEDLOG Gdynia depot," says Piotr Majewski, Business Development Director, Toolmex Truck. "We're on call 24/7 at our Gdynia office to provide immediate support, as agreed in their 5-year full-service contract that covers both corrective and preventive maintenance. We have a long history taking care of lift trucks, so we're ready to respond to all MEDLOG requests whenever they arise."

Painted in yellow, the new lift trucks going to Gdynia consist of four SMV 6/7 ECC 100 DS empty container handlers. These trucks can lift two 10-ton containers simultaneously and stack up to 7 containers in height. The new additions to their fleet will help boost productivity, accelerating discharge and moving time by categorizing their empty containers.

Baltic winters can be harsh, so multiple heaters have been installed to prevent breakdowns due to cold. Each lift truck has special heating for its engine, transmission, cooling water and hydraulic oil, plus a seat

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and cabin heater for driver comfort. In addition, central greasing for the truck means easier and less frequent maintenance.

Integral to all four units, the TRUCONNECT® Premium package is a requirement from MEDLOG's headquarters in Geneva, Switzerland. From this single location, they can see all of their lift trucks around the world, as they are able to monitor the exact condition and use of every unit in almost real time. This comprehensive data on truck performance helps them to make the right decisions to schedule maintenance, maximize uptime, and streamline their fleet at both a global and local level.

Further information:

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Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2019, Group sales totaled EUR 3.33 billion. Including MHE-Demag, the Group has around 17,000 employees in 50 countries. Konecranes shares are listed on the Nasdaq Helsinki (symbol: KCR).