

Konecranes reimagines what is possible in lift truck management at yourKONECRANES.com

In 2012 Konecranes sold its first Smart Connected Lift Truck. Since then, the majority of Konecranes lift trucks have become smart-connected. Now at yourKONECRANES.com Customer portal, customers have a single point of entry for comprehensive information on their lift truck fleet's condition and performance.

Konecranes is redefining what is possible in lift truck maintenance and management. With yourKONECRANES.com it has never been easier to gain comprehensive information about the condition, operating metrics and performance efficiency of a lift truck fleet. For smart-connected customers, yourKONECRANES.com lets managers into a new world of information with insights that enable them to excel at managing their fleet.

What is it possible to do today at yourKONECRANES.com?

yourKONECRANES.com offers a new perspective of maintenance based on equipment condition rather than hours of service. Customers can review in real time oil contamination (particles) and oil condition (overall oil health), making possible a transition from "interval planning" to "condition-based maintenance". This transition can create enormous maintenance savings while furthering component life by ensuring that machines run with non-degraded oil. Customers can also review daily inspection information (from Konecranes CheckApp) that documents inspection items and actions to be taken.

yourKONECRANES.com offers a new view of asset management. Customers can review equipment fuel consumption, environmental impact (CO₂ emissions), and asset utilization (hours spent idling, running empty, or running with a container) among other KPIs. While customers often think they run 50% laden, 30% is often typical. At yourKONECRANES.com you can learn to adjust assumptions and begin the process of changing truck use patterns, thereby boosting utilization and fleet efficiency.

yourKONECRANES.com offers entry into a new world of safety. Customers can take actions at the touch of a keystroke to erect geofences around "no go" areas or set speed limits by remote control. The Customer portal shows every safety-related Konecranes app, from which you can instantly take safety-based decisions.

Finally, yourKONECRANES.com is simple and easy to use. It brings together in one place data, information and control of every app.

Never before have lift truck customers had a comprehensive single point of entry for individual truck and fleet information. yourKONECRANES.com is scalable: it is easy to add new applications and develop existing ones. It is flexible: customers can customize it to give greatest emphasis to the "views" they care about most. It is adaptable: TRUCONNECT open APIs (Application Program Interface) can stream data from each lift truck via the yourKONECRANES.com cloud to customer systems directly. And it is easy to use: in maintenance, for example, a customer can see a visualized timeline for when a specific asset is due for service, details on the service and the estimated labor and spare parts required. Planning and preventing

maintenance actions has never been so easy, with a dashboard showing the entire truck fleet in a simple and clear calendar overview.

"We know that our well-established solution TRUCONNECT® Remote Service is making a real difference for our customers," says Bertrand Marion, Director, Business Development and Digitalization at Konecranes Lift Trucks. "And every business that works to create value with digital solutions depends on a solid platform. We want to help drive growth, sustainability and tangible business results for our partners and customers. Empowering people through yourKONECRANES.com is one step on the way to making successful futures happen."

For more information:

Bertrand Marion, Director, Business Development & Digitalization,
Konecranes Lift Trucks

Email: bertrand.marion@konecranes.com or phone: +46 70 557
33 03

Sara Malagoli, Marketing, Konecranes Lift Trucks

Email: sara.malagoli@konecranes.com or phone: +39 335 777
32 61

This press release is available at our website kclifttrucks.com

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2019, Group sales totaled EUR 3.33 billion. Including MHE-Demag, the Group has around 17,000 employees in 50 countries. Konecranes shares are listed on the Nasdaq Helsinki (symbol: KCR).