**UNPRECEDENTED DEMAND AND RECORD DELIVERY TIMES BOOST KONECRANES IN THE UK**

**Impact Handling was appointed as a distributor for Konecranes Lift Trucks in 2014. Since coming on board the company has seen increasing demand for heavy-duty lift trucks both in leasing and sales. Nigel Richardson, Divisional Sales Manager says: “We’re seeing unprecedented demand for machines at the heavier end of the spectrum, particularly from customers in the ports and rail freight sector,” consequently sales of Konecranes lift trucks are enjoying a boost.**

So far Impact Handling has sold several Konecranes forklifts, and an Empty Container Handler was delivered to Leeds-based freight services specialist Northern Containers in a record 10 days. Patrick Coghlan, Managing Director at Northern Containers, says “We’ve had previous experience with Konecranes, and the quality and reliability of the machines really impressed us. With our fleet in constant use, maximizing uptime is a top priority. This new truck sets the benchmark for build quality, and we have full confidence in Impact Handling’s team to deliver first-class technical support over a long life in service.”

Of Konecranes’ performance in the UK, Lars Fredin, Senior Vice-President and Head of Konecranes Lift Trucks says, “The UK market is important, and there is a large number of Konecranes lift trucks in operation there. In Impact Handling we have a stable, energetic and empowered distributor that provides the support and service our customers expect. With Impact Handling as our official UK distributor, we find ourselves very confident of the future”

Impact Handling is a full-service Konecranes Lift Trucks dealer, with depots strategically placed throughout the UK and Ireland. Their aftersales service includes a fleet of mobile engineers with fully stocked service vans, and focus on swift parts supply; their comprehensive rental offering means customers need experience next to no down time.

Lift trucks for delivery to the UK have TRUCONNECT® on-board. The TRUCONNECT® Remote Monitoring service enables the customers to track the real usage of their lift trucks. It provides them with an online view as well as periodic PDF and Excel reports that illustrate the actual use of the lift trucks. The purpose of TRUCONNECT® is to provide the customer with information on which to base confident decisions on.

FURTHER INFORMATION

Rebecca Nielsen, Marketing & Communications Manager of Business Unit Lift Trucks

Konecranes, Markaryd Sweden

Email: [rebecca.nielsen@konecranes.com](mailto:rebecca.nielsen@konecranes.com)

Mobile: +46 723 517 35 01

Lars Fredin, Senior Vice-president and Head of Business Unit Lift Trucks

Konecranes, Markaryd Sweden

Email: [lars.fredin@konecranes.com](mailto:lars.fredin@konecranes.com)

Mobile: +46 76 770 71 00

**Nigel Richardsson, Divisional Sales Manager**

**Impact Handling Ltd, Corby United Kingdom**

**Email:** [**nigel.richardson@impact-handling.com**](mailto:nigel.richardson@impact-handling.com)

**Mobile: 07815 009099**

About Konecranes

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity-enhancing lifting solutions as well as services for lifting equipment and machine tools of all makes. In 2014, Group sales totaled EUR 2,011 million. The Group has 12,000 employees at 600 locations in 48 countries. Konecranes is listed on Nasdaq Helsinki (symbol: KCR1V).

About Impact Handling

About Impact Handling Established in 1985, Impact Handling is wholly owned by Eqstra Holdings and is the sole distributor for Cat® Lift Trucks for the whole of the UK and Ireland. Impact Handling is also an agent for some of the world’s best known materials handling brands; ranging from forklift and warehouse equipment, heavy duty lift trucks, long load handling, side loaders, articulated trucks, access equipment and cranes which makes up a full complement of materials handling equipment. As one of the UK’s largest independent materials handling companies, Impact Handling operates from 11 locations and has more than 250 employees, including in excess of 150 service engineers. It operates a combined fleet of more than 5,000 rental units, plus supports 2,000 customer-owned machines and 2,000 used assets.